



My Win-Win Builder

Name: _____

Helpful Words:

- **Negotiation** = working with others to find a fair solution
- **Lifestyle Goal** = the kind of life I want to live
- **Personal Competitive Advantage** = my special strengths and habits that help me grow

Directions:

Write or draw your answers. Fairness and teamwork help everyone win.

Use the back of this sheet if you need more space.

1. A time I solved a problem by working with someone else was:

2. One thing I can say to start a fair negotiation is:

3. Something that helps me stay calm during a disagreement is:

4. Here's a problem I think could be solved with a win-win idea:

5. My Negotiation Superpower helps me do these things:

6. Negotiation helps me grow my personal competitive advantage by:

7. This is how negotiation helps me live the lifestyle I want: